

**Professor Timothy Clark**

Professor of OB&amp;HRM

Lee Kong Chian School of Business, Singapore Management University

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**ACADEMIC APPOINTMENTS****Singapore Management University**

2019 – 2025	Provost
2019 - to date	Professor of OB&HRM

**Durham University**

2015 - 2019	Pro-Vice-Chancellor (Social Sciences & Health)
2016	Deputy Vice-Chancellor (Acting)
2012 - 2015	Dean and Deputy PVC Education
2010 - 2012	Dean of Graduate School and Internationalisation, Durham University
2007-2010	Head of (Chair of the Board of Studies) Durham University Business School
2002- 2019	Professor of Organisational Behaviour, Durham University Business

**King's College London**

1997-2002	Reader in Management, King's College, University of London.
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**The Open University**

1991-1996	Research Fellow in International Management, Open University Business School.
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**EDUCATIONAL QUALIFICATIONS**

1985	BA (Hons.) Applied Sociology, University of Leicester.
1990	PhD (Industrial Economics), De Montfort University.

**ACADEMIC FELLOWSHIPS:**

Fellow of the British Academy of Management (2010)

Fellow of The Academy of Social Sciences (2009)

Principal Fellow of Higher Education Academy (2015)

Academic Fellow of the International Council of Management  
Consultancy Institutes (2013)

**CURRENT VISITING PROFESSORSHIPS:**

King's Business School, King's College London (April 2024-)

Copenhagen Business School (April 2024-)

**EXTERNAL LEADERSHIP ROLES:**

President, SIGMA University Alliance (2023-2025)

Chair, Stephenson College Council, Durham (2015-2019)

President (2011) and Chair (2009) of the British Academy of  
Management (2006-2012)

Deputy Chair, ESRC Training & Skills Council (2010-2016)

Chair of ESRC Advanced Training Initiative and Commissioning  
Panel (2010-2014)

Editor / General Editor of *Journal of Management Studies* (2000-2012)

Chair of Assessment Panel for SAMS / ESRC Management and  
Business Development Fellows (2009)

Associate Editor of *Human Relations* (1998-2000)

**COMMITTEE/AUDIT/REPRESENTATIVE ROLES:**

Member of Social Science Research Council Singapore (2020-2025)

Member of Higher Education Skills Council Singapore (2020-2025)

Member of National Green Skills Committee (2023-2025)

Member of President of Singapore's Science and Technology Award  
(PSTA) Main Committee (2021)

Auditor for UGC QAC Hong Kong (2015-to date)

Chair of Audit Panel of Education University of Hong Kong  
(2024)

Panel Member for Mock Audit of Hong Kong Baptist  
University (2023)

Panel Member of Audits of Hong Kong University (2016) and HKU SPACE (2018)

Chair of 11 ESRC Institutional Reviews (2012-14)

Member of ESRC DTP Recommissioning Panel (2015-2016)

Member of AHRC DTP Review Panel (2015-2016)

Member of the ESRC National Centre for Research Methods Commissioning Panel (2013)

Member of Innovation Task Force on The Role of UK Business Schools in Driving Innovation in the Domestic Economy” (2013)

Member of the ESRC Methods Infrastructure and Training SubGroup (2013-2015)

Member of the ESRC Management and Business Capacity Building Steering Group (2008-2012)

Member of the Mid-career AIM Fellowships Commissioning Assessment Panel (2008)

Member of Board of Examiners for the ESRC Studentship Competition 2008, 2009 and 2010

Member of Chief Executive Officers Group of the Academy of Social Sciences (2008-2010)

Chair of Publications SubCommittee, British Academy of Management (2007-2011 and 2013)

Member of Management and Business Studies ESRC Research Training Recognition Panel (2005); Chair of the Panel for the Interim Recognition Exercise (2007)

Member of the Executive and Council of the British Academy of Management (2006-2012)

Member of Research Advisory Panel for CERAM Sophia Antipolis (2006-10)

Representative at Large, Management Consultancy Division, American Academy of Management (2005-7)

Member of the ESRC Research Seminars Competition Panel (2004)

## **EDITORIAL BOARDS:**

*British Journal of Management* (2006- )

*International Journal of Management Reviews* (2009- )

*Journal of Management Studies* (2012- )

*Journal of Professions and Organization* (2014- )

*Leadership* (2015- )

*Management Communication Quarterly* (2007-2014)

## **RESEARCH INTERESTS:**

Leadership Communication and speaker-audience interaction in face-to-face and digital contexts

Management Ideas as Social Movements

Management Fashion and the Management Ideas Industry

Knowledge-Intensive Firms

## Appendix 1 – Selected Publications

### Authored and Edited Books:

Heusinkveld, S. Clark, T. Greatbatch D. and van Grinsven, M. (2021) *The Flow of Management Ideas: Rethinking Managerial Audiences*. Cambridge: CUP. (ISBN 9781107182912).

Greatbatch, D. and Clark, T. (2017) *Using Conversation Analysis for Business and Management Students*. London: Sage. (ISBN: 9781473948266), pp 128.

Clark, T., Wright, M. and Ketchen, D. (2016/2020/2025) *How to Get Published in the Best Management Journals*. Aldershot: Edward Elgar. (ISBN 978-1-0353-2242-8), pp. 380. (3<sup>rd</sup> edn. published in January 2025)

Kipping, M. and Clark, T. (2012) *The Oxford Handbook of Management Consulting*. Oxford: Oxford University Press (ISBN: 978-0-19-923504-9), pp. 527.

Guthey, E., Clark, T. and Jackson, B. (2009) *Demystifying Business Celebrities*. London: Routledge. (ISBN: 978-0-415-32782-4), pp.192.

Sturdy, A., Handley, K. and Clark, T. Fincham, R. (2009) *Management Consultancy in Action – Relationships, Knowledge and Power*. Oxford: OUP. (ISBN: 978-0-19-921264-4), pp. 204.

Greatbatch, D. and Clark, T. (2005) *Management Speak: Why We Listen to What the Management Gurus Tell Us*. London: Routledge. (ISBN 0-415-30623-X), pp. 155. (longlisted for the inaugural *Financial Times/ Goldman Sachs Business Book of the Year Award*).

Clark, T. and Fincham, R. (2002) *Critical Consulting: New Perspectives on the Management Advice Industry*. Oxford: Blackwell (ISBN 0-631-21820-3), pp. 283.

Clark, T. (1995) *Managing Consultants: Consultancy as Impression Management*. Buckingham: The Open University Press (nominated for the *Financial Times/Booz Allen and Hamilton Management Book of the Year*) (ISBN 0-335-19219-X), pp. 152

### Edited Journal Special Issues:

#### **Published:**

2011            ‘New Directions in Organisational Communication Research’, *Organisation Studies*, 32 (9).

2004            ‘Controversies and consistencies in management studies’, *Journal of Management Studies*, 41 (3).

2002-3        ‘Management Consultancy: Issues, Perspectives and Agendas’, *International Studies of Management and Organisation*, 32 (4).

- 2001 'Millennium Special Issue', *Human Relations*, 54 (1).
- 1999-2000 'Comparative and International Human Resource Management', *International Studies of Management and Organisation*, 29 (4).

### Articles:

Brammer, S. and Clark, T. (2020) 'COVID-19 and management education: Reflection on challenges, opportunities and potential futures', *British Journal of Management*, 31(3), 453-6

Li, S., Clark, T. and Sillince, J. (2018) 'Constructing a strategy on the creation of core competencies for African companies', *Technological Forecasting and Social Change*, 131, 204-213.

Li, S., Easterby-Smith, M., Lyles, M.A. and Clark, T. (2016) 'Tapping the power of local knowledge: A local-global interactive perspective', *Journal of World Business*, 51(4), 641-53.

Zolfaghari, N., Möllering, G., Clark, T. and Dietz, G. (2016) 'How do we adopt multiple cultural identities? A multidimensional operationalization of the sources of culture'. *European Management Journal*, 34(2), 102-13.

Aldrich, P., Dietz, G., Clark, T. and Hamilton, P. (2015) 'Establishing HR professionals' credibility: Evidence from the capital markets and investment banking sector', *Human Resource Management*, 54(1), 105–130.

Groß, C., Heusinkveld, S. and Clark, T. (2015) 'The active audience? Gurus, management ideas and consumer variability', *British Journal of Management*, 26(2), 273–291.

Nominated for the Col. Lyndall F Urwick Memorial Cup for an outstanding piece of recently published UK research that is relevant to the subject of management consultancy.

Bentley, R.A., Maddison, E.J, Ranner, P.H. et al. (2014) 'Social tipping points and Earth systems dynamics', *Frontiers in Environmental Science*, 2(35), 1-7.

Clark, T., Wright, M. Iskoujina, Z. and Garnett, P. (2014) 'The shifting nature of management research: A longitudinal analysis of the content of *Journal of Management Studies* 1964-2010', *Journal of Management Studies*, 51(1), 19-37.

Clark, T., Wright, M. and Floyd, S (2013) 'In search of the Impactful and the Interesting – the swings of the pendulum?', *Journal of Management Studies*, 50(8), 1358-1373.

Cooren, F, Kuhn, T., Cornelissen, J.P. and Clark, T. (2011) 'Communication, organizing and Organisation', *Organisation Studies*, 32(9). 1149-1170.

Clark, T. and Greatbatch, D. (2011) 'Audience perceptions of charismatic and non-charismatic oratory: The case of management gurus'. *The Leadership Quarterly*, 22 (1), 22-32.

Sturdy, A., Clark, T., Fincham, R. and Handley, K. (2009) 'Between legitimation and innovation: boundaries and knowledge flow in management consultancy'. *Organization*, 16(5), 627-53.

Selected in a 20<sup>th</sup> Anniversary editorial as one of the 8 most significant articles published by *Organization* in the area of 'Experts and Organization'

Fincham, R. and Clark, T. (2009) 'Introduction to Point-Counterpoint on Rigour and Relevance in Management Studies', *Journal of Management Studies*, 46 (3), 510-15.

Clark, T. and Wright, M. (2009) 'So, Farewell Then....Reflections on Editing the *Journal of Management Studies*', *Journal of Management Studies*, 46 (1), 1-9.

Fincham, R., Clark, T., Handley, K. and Sturdy, A. (2008) 'Configuring expert knowledge: The consultant as sector specialist'. *Journal of Organizational Behavior*, 29, 1145-60.

Clark, T. and Wright, M. (2007) 'Reviewing journal rankings and revisiting peer reviews: Editorial perspectives'. *Journal of Management Studies*, 44 (4), 612-21.

Handley, K., Clark, T., Fincham, R., and Sturdy, A. (2007) 'Researching situated learning: Participation, identity and practices in client-consultant relationships'. *Management Learning*, 38 (2), 173-91.

Clark, T., Floyd, S. and Wright, M. (2006) 'On the review process and policies of *Journal of Management Studies*', *Journal of Management Studies*, 43 (5), 655-64.

Handley, K., Clark, T., Fincham, R. and Sturdy, A. (2006) 'Within and beyond communities of practice: Making sense of learning through participation, identity and practice', *Journal of Management Studies*, 43 (5), 641-53.

Clark, T. (2004) 'Controversies and consistencies in management studies', *Journal of Management Studies*, 41 (3), 367-76.

Sturdy, A., Clark, T., Fincham, R. and Handley, K. (2004) 'Silence, Procrustes and Colonisation - A Response to Clegg et al's 'Noise, Parasites and Translation – Theory and Practice in Management Consulting.' *Management Learning*, 35 (3), 33-40.

Clark, T. and Mangham, I. (2004) 'Stripping to the undercoat: A review and reflections on a piece of Organisation theatre', *Organisation Studies* (Special Issue on Theatre and Organisations), 25 (5), 841-51.

Clark, T. and Mangham, I. (2004) 'From dramaturgy to theatre as technology: The case of corporate theatre', *Journal of Management Studies*, 41 (1), 37-59.

Reprinted in Minahan, S. and Wolfram Cox, J. (Eds.) (2007) *The Aesthetic Turn in Management*, Aldershot: Ashgate Publishing.

Clark, T. (2004) 'The fashion of management fashion: A surge too far?', *Organization*, 11 (2), 297-306.

Greatbatch, D and Clark, T. (2003) 'Humour and laughter in the public lectures of management gurus', *Human Relations*, 56 (12), 1515-1544.

Clark, T. and Greatbatch, D. (2003) 'Management fashion as image-spectacle: The production of management best-sellers', *Management Communication Quarterly*, 17 (4), 396-424.

Reprinted in Minahan, S. and Wolfram Cox, J. (Eds.) (2007) *The Aesthetic Turn in Management*, Aldershot: Ashgate Publishing.

Clark, T. and Pugh, D. (2001) 'Foreign country priorities in the internationalisation of British firms', *International Business Review*, 10, 285-303.

Clark, T., Gospel, H. and Montgomery, J. (1999) 'Running on the spot? A review of twenty years of research on the management of human resources in comparative and international perspective', *International Journal of Human Resource Management*, 10 (3), 517-48.

Clark, T. and Salaman, G. (1998) 'Telling tales: Management gurus' narratives and the construction of managerial identity', *Journal of Management Studies*, 35 (2), 137-61.

Reprinted in Avakian, S. and Clark, T. (eds.) (2012) *Management Consultants - Volumes 1 and 2 (Part of the International Library of Critical Writings on Business and Management Series)*. Edward Elgar

Clark, T., Pugh, D and Mallory, G. (1998) 'The process of internationalisation in the operating firm', *International Business Review*, 7 (1), 605-23.

Reprinted in Buckley, P. and Ghauri, P. (2000) *The Internationalization of the Firm: A Reader*. London: Academic Press. Chapter 12.

Clark, T. and Salaman, G. (1996) 'Management gurus as organisational witchdoctors', *Organization*, 3 (1), 85-107.

Clark, T. (1993) 'The market provision of management services, information asymmetries and service quality - some market solutions: An empirical example', *British Journal of Management*, 4 (16), 235-51.

Clark, I. and Clark, T. (1990) 'Personnel management and the use of executive recruitment consultancies', *Human Resource Management Journal*, 1 (1), 46-62.

## **Book Chapters:**

### ***Published:***

Wright, M. Ketchen, D.J. and Clark, T. (2020) 'Publishing in management: exhilaration, bafflement and frustration'. In Clark, T., Wright, M. and Ketchen, D. (2020) *How to Get Published in the Best Management Journals*. Aldershot: Edward Elgar, pp. 1-11.



Clark, T. (2020) 'Publishing in special issues'. In Clark, T., Wright, M. and Ketchen, D. (2020) *How to Get Published in the Best Management Journals*. Aldershot: Edward Elgar, pp. 246-51.

Clark, T. Bhatanacharoen, P and Greatbatch, D. (2016) 'The adoption of management panaceas in live lectures'. In, Örtenblad, A. (Ed.) *Handbook of Research on Management Ideas and Panacea: Adaption and Context*. Aldershot: Edward Elgar, pp. 223-42.

Avakian, S. and Clark, T. (eds.) (2012) 'Management Consulting: Themes, Theories and Trajectories'. In Avakian, S. and Clark, T. (eds.) *Management Consultants (Part of the International Library of Critical Writings on Business and Management Series) Volumes 1 and 2*. Edward Elgar, pp. xv-lviii).

Kipping, M. and Clark, T. (eds.) (2012) 'Researching Management Consulting: An Introduction to the Handbook'. In Kipping, M. and Clark, T. (eds.) *The Oxford Handbook of Management Consulting*. Oxford University Press, pp. 1-26.

Clark, T. Bhatanacharoen, P and Greatbatch, D. (2012) 'Celebrity consultants: The nature of management gurus'. In Kipping, M. and Clark, T. (eds.) *The Oxford Handbook of Management Consulting*. Oxford University Press, pp. 347-63.

Greatbatch, D. and Clark, T. (2012) 'Conversation analysis in management research'. In Symon, G. and Cassell, C. (eds.) *Core Methods and Current Challenges*. London: Sage.

Handley, K., Sturdy, A., and Fincham, R., Clark, T. (2012) 'A space for learning? Physical, relational and agential space in a strategy consultancy project'. In Reihlen, M. And Werr, A. (eds.) *Handbook on Research in Entrepreneurship in Professional Service Firms*. Aldershot: Edward Elgar, pp. 65-85.

Avakian, S., Clark, T. and Roberts. J. (2010) 'Cultural spheres of trust between consultants and clients: exploring knowledge legitimization'. In Saunders, M., Skinner, D. Gillespie, N., Dietz, G., and Lewicki, R. (eds.) *Organisational Trust: A Cultural Perspective*. Cambridge: Cambridge University Press, pp. 129-55.

Greatbatch, D. and Clark, T. (2010). 'The interactive construction of stories: The Case of management guru lectures'. In Llewellyn, N. and Hindmarsh, J. (eds.) *Organisations, Interaction and Practice: Studies in Real Time Work and Organising*. Cambridge: Cambridge University Press, pp. 96-118.

Schwartz, M. And Clark, T. (2010) 'Clients' Different Moves in Managing the Client-Consultant Relationship'. In Buono, A. and Poulfeldt, F. (eds.) *Research in Management Consulting: Client-Consultant Cooperation*. Greenwich: CT: Information Age, pp. 3-28.

Clark, T. and Wright, M. (2008). 'Sustaining independent journals'. In Baruch, Y., Konrad, A., Aguinis, H., and Starbuck, W.H. (eds.) *Opening the Black Box of Editorship*. London: Palgrave Macmillan, pp. 176-187.

Sturdy, A., Handley, K., Clark, T. and Fincham, R. (2008) 'Rethinking the role of management consultants as disseminators of business knowledge'. In Scarborough, H. (ed.) *The Evolution of Business Knowledge*. Oxford: OUP, pp. 239-58.

Clark, T. (2008) 'From metaphor to practice: the emergence of theatre *in* Organisations'. In Barry, D. and Hansen, H., (eds.) *New and Emerging Approaches in Management and Organisation*. London: Sage, pp. 401-11.

Sturdy, A., Clark, T., Fincham, R. and Handley, K. (2008) 'Management Consultancy and humour in action and context'. In Fineman, S. (ed.) *The Emotional Organisation: Critical Voices*. Oxford: Blackwell, pp. 134-50.

Fincham, R., Clark, T., Handley, K. and Sturdy, A. (2008) 'Knowledge narratives in management consultancy and professional business services'. In Muzio, D., Ackroyd, S. and Chanlat, J-F. (eds.) *Redirections in the Study of Expert Labour*, pp. 183-203.

Clark, T. and Greatbatch, D. (2004) 'Management Fashion as Collective Action: The Production of Management Best-Sellers'. In Buono, A. (ed.) *Creative Consulting: Innovative Perspectives on Management Consulting*. Greenwich: CT: Information Age, pp. 3-25.

Clark, T. and Greatbatch, D. (2002) 'Collaborative relationships in the creation and fashioning of management ideas: gurus, editors and managers'. In Kipping, M. and Engwall, L. (eds.) *Management Consulting: Emergence and Dynamics of a Knowledge Industry*. Oxford: Oxford University Press, pp. 129-44.

Clark, T. and Greatbatch, D. (2001) 'Knowledge legitimation and audience affiliation through storytelling: the example of management gurus'. In Clark, T. and Fincham, R. (eds.) *Critical Consulting: New Perspectives on the Management Advice Industry*, pp. 152-71.

Clark, T. and Salaman, G. (1995) 'The use of metaphor in the client-consultant relationship: A study of management consultants'. In Oswick, C. and Grant D. (eds.) *Organisation Development: Metaphorical Explorations*. London: Pitman, pp. 154-74.

Pugh, D.S., Clark, T. and Mallory, G. (1995) 'Structure and structural change in European manufacturing organisations: A comparative study'. In Scholz, C. and Zentes, J. (eds.) *Strategisches Euromanagement*. Stuttgart: Schäffer-Poeschel, (published in German), pp. 227-45.

## Appendix 2 - Selected Research Grants

### ***Awarded:***

- *Building group cohesion through leader oratory and perceptions of the impact of speaker practices across different audience groups*, Temasek Labs@NTU (Co-I Saifuddin Ahmed, Collaborators: ONG Siow Heng and David Greatbatch), \$263,487 (2023-2025).
- *Durham International Fellowships for Research and Enterprise (DIFeREns)*, EU COFUND II (Co-I with Tom McLeish (PI) Colin Bain and Lowry McComb (Co-I)) €19,215,117.74 of which €7,686,047.09 was the EU contribution, (2016-2019).
- *Durham International Fellowships for Research and Enterprise (DIFeREns)*, EU COFUND (Co-I with Tom McLeish (PI) and Colin Bain (Co-I)), €9,912,558 of which €3,965,023 was the EU contribution, (2011-2015).
- *Northern Advanced Research Training Initiative II*. ESRC RDI 4 grant, £80,000 (with R. Holt and M. Pidd), 2010-2013.
- *Tipping Points: Mathematics, Metaphors and Meanings*, Leverhulme Trust Research Programme on Tipping Points, £150,000 (with D. Greatbatch and A. Bentley, part of multi-party bid with total value of £1.7m), 2009-2014.
- *The Future Role of the Recognition Process in the ESRC's Accreditation of Research Provision*, ESRC, £83,000 (with D. Greatbatch and R. Thorpe), 2007-8.
- *Building and Strengthening Management Research in the North: The Northern Way Initiative*, ESRC RDI 3 Grant, £72,253 (with A. Pearman and M. Pidd), 2007-9
- *Evaluation of Public Engagement with Biomedical Science' Activities*, Wellcome Trust, £34,604 (with D. Greatbatch, J. Kai and H. Tolley), 2004-5.
- *Knowledge Evolution in Action: Consultancy-Client Relationships*. Funded by ESRC as part of Evolution of Business Knowledge Programme, £138,000 (with A. Sturdy and R. Fincham), 2003-2006.
- *The Use of Corporate Theatre Consultancies*. Funded by Caribiner International, £16,000 (with D. Greatbatch and I. Mangham), 1999-2000.
- *Talk in Training: The Live and Recorded Performances of Management Gurus*. Funded by ESRC, £30,506 (with D. Greatbatch), 1999-2000.

## **Appendix 3 – Teaching and Supervision**

### ***Undergraduate Courses:***

- Contemporary Issues in Organisations (Durham University)
- International Business: Management Across Cultures (King's College London)
- Research Methods (Durham University, King's College London)
- Strategic Human Resource Management (Durham University, King's College London)
- The Management of Knowledge Intensive Firms (King's College London)
- Theories of Work and Organisation (Durham University)

### ***Graduate Courses (MBA, MA, MSc):***

- Methods of Inquiry (Durham University)
- Philosophy and Process in Management Research
- Rigour and Relevance in Management Research
- Qualitative Research Methods (Durham University, King's College London)
- International Business (Durham University, King's College London)
- International Enterprise (Open University, DL)
- Management Research Project (Open University)
- Human Resource Strategies (Open University, DL)
- Management Consulting (Durham University)
- Advanced Management Consulting Skills (Durham University)
- Leadership (Durham University)

### ***Doctoral Courses:***

- Conversation Analysis (Singapore Management University)
- Leadership (CERAM and Durham University)
- Methods of Inquiry (Durham University)
- Publishing in Leading Management Journals (CERAM, CBS, McGill, Lancaster, Imperial, North-East Doctoral Training Partnership)

### ***Doctoral Supervision:***

- Leena Nanda 'A study of work-related spontaneous play practices in organizations' (Chair of Dissertation Committee, Singapore Management University).
- Roberto Vale 'Acting Trustworthy: A Pathway to Enhanced Intercultural Competence' (Member of Dissertation Committee, Singapore Management University).
- Kevin Lim Han Boon (2022) 'Perception of Charismatic Oratory' (Chair of Dissertation Committee, Singapore Management University).

- Mohammed Alofi (2017) 'Organisational Culture in the Saudi Telecommunication Sector: by Focusing on the Role of Wasta (Co-supervisor, Durham University).
- Renan Petersen-Wagner (2015) 'Cosmopolitan Fandom: A Critical Postcolonial Analysis of Liverpool FC's Supporters Discourses in Brazil and Switzerland' (Co-supervisor, Durham University).
- Naveena Prakasam (2014) 'Authentic Performances: The Role of Impression Management in Audience Understanding of Leaders' Authenticity (Co-supervisor, Durham University).
- Badri Zolfaghari (2014) 'An Examination of Cross-Cultural Trust Development: Adopting a 'Mosaic Theory' Perspective of Culture' (Co-supervisor, Durham University).
- Janet Rae (2011) 'A Study of the use of Organisational Theatre: The Case of Forum Theatre' (Co-supervisor, Durham University).
- Zilia Iskoujina, (2010) 'Knowledge Sharing in Virtual Organisations: The Case of Open Source Software Communities (Co-supervisor, Durham University).
- Stephanos Avakian (2008) 'A Study of the Consultant-Client Relationship: Examining Aspects of Legitimation (Co-supervisor, Durham University).
- Jost-Tilo Gehrke (2010) 'The Impact of Marketised Discourse on the Interaction Between Drug Representatives and Physicians' (Co-supervisor, Durham University).
- Paul Aldrich (2008) 'The Role and Influence of Human Resource Management in the Capital Markets and Investment Banking Sector' (Co-supervisor, Durham University).
- Musfiq Mannan Choudhury (2008) 'A Study of the Significant Factors Affecting Trust in Electronic Commerce' (Co-supervisor, Durham University).
- Bader Obeidat (2008) 'A study of the Implementation Stage of Strategic Decisions in the Banking Sector in Jordan' (Co-supervisor, Durham University).
- Zu'bi M.F. al-Zu'bi (2008) 'Collaboration in Mass Customisation: Exploring the Impacts of Suppliers and Lead Users' (Co-supervisor, Durham University).
- Simon Denny (1999) The Effects of Cultural, Institutional and Parent Company Influence upon Training and Development in British and French Subsidiaries of a French Multinational Corporation: A Comparative International Study. (Co-Supervisor, The Open University).

## **Ad Hoc Reviewing**

### Journals

*Administrative Science Quarterly*  
*Academy of Management Review*

*Academy of Management Learning and Education*  
*British Journal of Management*  
*Cambridge Journal of Economics*  
*Environment and Planning A*  
*Entrepreneurship Theory and Practice*  
*Geoforum*  
*Human Relations*  
*International Business Review*  
*International Journal of Management Reviews*  
*Journal of International Business Studies*  
*Journal of Management Studies*  
*Journal of Professions and Organization*  
*Leadership*  
*The Leadership Quarterly*  
*Management Communication Quarterly*  
*Management Learning*  
*Organization*  
*Organization Science*  
*Organisation Studies*  
*Research Policy*

#### Grants and Funding

Arts and Humanities Research Council, UK (AHRC)  
British Academy, UK  
Dutch Research Council (NWO)  
Economic and Social Research Council (ESRC), UK  
Engineering and Physical Sciences Research Council (EPSRC), UK  
European Research Council (ERC)  
German Research Council (DFG)  
National Hellenic Research Foundation (Greece)  
Leverhulme Trust, UK  
Social Science Research Council, Singapore  
The Research Foundation Flanders (FWO)

#### Book Proposals

Cambridge University Press  
Edward Elgar  
Oxford University Press  
Routledge (Taylor & Francis)  
Sage  
Wiley-Blackwell