

LIN Shan

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Education

Singapore Management University	Singapore
PhD in Business (Marketing)	2023 - Now
Southern University of Science and Technology	China
GPA:3.23/4	
MS; Business Intelligence and Big Data Management (Concentration: Marketing)	2022
Sichuan Agriculture University	China
GPA:4.11/5	
BBA; Financial Management	2020

Publication

1. Li, Y. J., **Lin, S.**, Gong, H.*, Wang, X., & Janiszewski, C. (Forthcoming). Time is Shrinking in the Eye of AI: AI Agents Influence Intertemporal Choice. *Journal of Consumer Psychology*.

Working Paper

1. **Lin, S.**, Li, Y. J.* & Gong, H. Risk for others? Self-Other Risk Preference Discrepancies in Healthcare Decisions

Research Assistant Experience

Marketing & Decision making (Southern University of Science and Technology)

Experiment & Empirical analysis 07/2022 – 07/2023

- Supervisor: Dr. Yuanyuan Li (<https://www.sustech.edu.cn/faculties/liyuanyuan.html>)

Finance & Empirical Analysis (Australia National University)

Empirical analysis 03/2020 – 08/2020

- Supervisor: Dr. Kun Li (<https://cbe.anu.edu.au/about/staff-directory/dr-kun-li>)

Teaching Assistant Experience

Consumer Behavior 09/2020 – 01/2021

Marketing Research Methods 02/2021 – 07/2021

Additional Skills

Computer skills: Stata, SPSS, Python, Photoshop

Languages: English, Mandarin